



CITY OF ST. FRANCIS
ECONOMIC DEVELOPMENT
COMMITTEE
APRIL 10, 2018
4:00PM

NOTICE

There will be an Economic Development Committee meeting on Tuesday, April 10, 2018 at 4:00pm in the Committee Room at the St. Francis City Civic Center located at 3400 E. Howard Avenue.

ECONOMIC DEVELOPMENT COMMITTEE AGENDA

1. Call to Order
2. Minutes of the meeting held January 9, 2018
3. Minutes of the joint meeting with the CDA held February 27, 2018.
4. Discussion
 - A. Chair and Co-chair for the Committee
 - B. Duties of the Committee
 - C. Business of the Year Candidates
5. Correspondence
6. Adjourn.

Upon reasonable notice, a good faith effort will be made to accommodate the needs of individuals to participate in public meetings, who have a qualifying disability under the Americans with Disabilities Act. Request should be made as far in advance as possible, preferably a minimum of 48 hours. For additional information or to request this service, contact the St. Francis City Clerk at 481-2300. The meeting room is wheelchair accessible from the East and West entrances.

Note: There is the potential that a quorum of the Common Council and/or any other Committee, Commission or Board may be present.

MINUTES FOR THE ECONOMIC DEVELOPMENT COMMITTEE
MEETING HELD JANUARY 9, 2018, 4:00PM

Members present: Chairman Tom Bilot, Rick Wier, Brian McManus, Matt Damon, Bryan Kamm, Jay Iverson, Mayor CoryAnn St. Marie-Carls, City Administrator Mark Johnsrud, , and City Engineer/ Director of Public Works Melinda Dejewski.

Excused: Building Inspector Craig Vretenar, Committee Members: Sandy Jaskulski, , Greg Schlecht, Tom Dillon.

Also present: – Richard Adamczewski

1. Call to Order

The meeting was called to order at 4:30pm.

2. Minutes

A motion was made by Committee Member Wier, seconded by Committee Member McManus to approve the minutes of the October 10, 2017 meeting. Motion carried.

3. Correspondence

None.

4. Discussion and Possible Action

Economic Development Committee Duties and Responsibilities and Questionnaire for Local Businesses

Chairman Bilot read an email from Committee Member McManus regarding the duties and responsibilities of the Committee (email attached). There was discussion on how the committee could reach out to and communicate with existing businesses to help them understand what St. Francis has to offer. Also discussed was the possibility of having a “get started” packet for different types of businesses. The discussion continued and acknowledged that demographics do factor into some businesses decisions on where to locate both into St. Francis and then were within St. Francis. One question for the questionnaire could be why do businesses skip over St. Francis from Milwaukee to Oak Creek?

The discussion then transitioned to how can the Economic Development Committee work with the CDA to bring development forward in St. Francis. Another question for the questionnaire might be would business owners be willing to attend meetings or networking dinners?

It was determined that a joint meeting of the CDA and the Economic Development Committee would be held on the fourth Tuesday of February on the regular meeting date for the CDA at 6:00 or 6:30pm. The purpose of the meeting would be to hear a guest speaker on the topic of how development occurs from the developers point of view.

8. Adjourn

A motion was made by Committee Member Wier, seconded by Committee Member Iverson to adjourn. Meeting adjourned at 4:57pm.

Chapter 17. Boards, Commissions and Committees

§ 17-14. Economic Development Committee.

[Amended 4-15-2014 by Ord. No. 1364]

A. How constituted. The Mayor, City Engineer, Building Inspector, and City Administrator are de facto members of the Committee by virtue of their office. The Mayor shall appoint 10 citizen members who are either residents of the City or representatives of businesses located within the City (regardless of whether such representatives are residents of the City or not). Two of the 10 citizen members shall be appointed by the Mayor from the membership of the St. Francis Civic Association, or any successor organization. Appointments of residents and business representatives shall be for staggered two-year terms.

B. Powers and duties.

(1) To study and make recommendation on all items referred to it by the Common Council and/or the Community Development Authority.

(2) Provide the business community with a public forum for providing input into the development of policies and programs affecting business growth and development within the City and assist in the education and information exchange on economic development issues and opportunities in the City.

(3) Assist the Community Development Authority in the identification of potential development and redevelopment opportunities within the City and in the development of short- and long-range plans designed to take advantage of such opportunities.

(4) Make recommendations to the Common Council and/or Community Development Authority concerning initiatives and strategies intended to promote economic development within the City of St. Francis and, upon request by the Community Development Authority or the Council, assist in the implementation of initiatives and strategies for the promotion and marketing of the City and its businesses and industry within the limits of budgets and policies established by the Council.

(5) Nominate a "Business of the Year" and cooperate with the Community Development Authority for review and coordination of a recognition event/dinner.

(6) Propose and make nominations concerning other awards that will promote awareness of the City's business community and arrange for appropriate public functions to recognize and promote business within the City.

2018 Business List for Business of the Year Nominations

<u>Name</u>	<u>Address</u>	<u>Street</u>	<u>BOTY Year</u>
42 Ale House	3807	S. Packard Avenue	
Accurate Basement Repair	3110 and 3125	E. Allerton Avenue	
Accurate Lending LLC	4163	S. Nicholson Avenue	
Ace Carbonic Gas Company	4040	S. Clement Avenue	
Advance Auto Parts	2730	E. Layton Avenue	
Advanced Screw Products	3767	S. Kinnickinnic Avenue	1973/2005
Airport Animal Hospital	2746	E. Layton Avenue	
Airport Motors of St Francis (used car sales)	1602	E. Layton Avenue	
ALH Remodeling	1323	E. Waterford Avenue	
Allstar Towing LLC	2918	E. Layton Avenue	
ALM Fusion	1572 D	E. Bolivar Avenue	
American Family Insurance	4247	S. Packard Avenue	
Apiscent Labs LLC	4170	S. Nevada Avenue	
Apollo Machine	2700	E. Norwich Avenue	
Aryln's KK Coin Laundry	3809	S. Kinnickinnic Avenue	
ASP Wireless LLC	2300 B	E. Layton Avenue	
Associated Bank	3719	S. Kinnickinnic Avenue	
Associated Global Systems	4400	S. Kansas Avenue	
Aurora Lake Shore Medical	2000	E. Layton Avenue	
Aurora Pharmacy	2000	E. Layton Avenue #150	
Badger Asbestoes	1572 B	E. Bolivar Avenue	
Badger Metal Finishing, Inc.	4021	S. Kinnickinnic Avenue	
Bangkok House	4698	S. Whitnall Avenue Suite 9	
Bayshore Laboratories - Southeast	2000	E. Layton Avenue #120	
BayView Threadworks	3753	S. Kinnickinnic Avenue	
Becker Boiler	1785	E. Bolivar Avenue	1979
Beneath Your Hat Hair Styling Salon	4251	S. Packard Avenue	
Bert's Bar	3907	S. Lake Drive	
new/expanded buisness in 2017 (cut off 3/31/2018)			
new/expanded business in 2016 (cut off 3/31/2017)			
past business of the year recipient			

2018 Business List for Business of the Year Nominations

<u>Name</u>	<u>Address</u>	<u>Street</u>	<u>BOTY Year</u>
Bird Ladder	1790	E. Bolivar Avenue	
BJS Systems Inc.	4407-09	S. Kansas Avenue	
Block 34 Wines LLC	4392	S. Kansas Avenue	
Bodyfuel, Inc.	3542	E. Sivyer Avenue	
Casa De Oraciaon Church	4200	S. Kinnickinnic Avenue	
Catherine Ludwig - Acupuncturist	3753	S. Kinnickinnic Avenue	
Cesarz Drywall Inc.	1313	E. Waterford Avenue	
Children's World Learning Center	4692	S. Whitnall Avenue	
Cigarette Depot	4267	S. Packard Avenue	
Comfort Keyboard	4380	S. Kansas Avenue	
Commercial Rubbish Collection	4225	S. Barland Avenue	
Complete Recycling Services LLC	2529	E. Norwich Avenue	
Compost Crusader LLC	1780 (rear)	E. Bolivar Avenue	
Continental Carbonic Products	4250	S. Nevada Avenue	
Corporate Limousine Service Inc.	4186	S. Kinnickinnic Avenue	
Corsa Technic LLC	3770	S. Pennsylvania Avenue	
Cousins Submarines	3058	E. Layton Avenue	
Cream City Restoration	3775	S. Packard Avenue	
Cream City Restoration Co.	3546 and 3550	E. Sivyer Avenue	
Creative Contractors LLC	4417	S. Kansas Avenue	
Cricket Wireless	3042	E. Layton Avenue	
Cudahy Kennel Club	3820	S. Pennsylvania Avenue	
Cudahy Paper & Supply	4432	S. Kansas Avenue	
Cut of Joy's Hair Gallery	3062	E. Layton Avenue	
CZAR Machine & Welding	2710	E. Norwich Avenue	
Dairy Queen	3040	E. Layton Avenue	
Diamond Electric	3934	S. Pennsylvania Avenue	
Diamond Freight Systems	4630	S. Brust Avenue Suite 100	
new/expanded buisness in 2017 (cut off 3/31/2018)			
new/expanded business in 2016 (cut off 3/31/2017)			
past business of the year recipient			

2018 Business List for Business of the Year Nominations

<u>Name</u>	<u>Address</u>	<u>Street</u>	<u>BOTY Year</u>
Dobie's Lounge and Restaurant	4136	S. Kinnickinnic Avenue	2006
Dollar General	3048	E. Layton Avenue	
Dollar Tree	4698	S. Whitnall Avenue Suite 17	
Emergency Fire & Water Restoration LLC	1301 A	E. Waterford Avenue	
Emergency Fire & Water Restoration LLC	1337	E. Waterford Avenue	
Express Communications	4384	S. Kansas Avenue	
Eye Physicians Associates	2000	E. Layton Avenue #110	
F & M Auto Repair	4264	S. Packard Avenue	
Fantastic Sam's (hair salon)	4698	S. Whitnall Avenue Suite 10	
Fat Dan Sammiches	4241	S. Packard Avenue	
Fly By Saloon	4607	S. Whitnall Avenue	
Foamation	3775	S. Packard Avenue	2012
General Nutrition Center (GNC)	4698	S. Whitnall Avenue Suite 15	
Get Set Graphics	2726	Van Norman Avenue	
Gordie's Tavern	2000	E. Cora Avenue	
Government PH St. Francis LLC FBI	3600	S. Lake Drive	
Great Clips	2310	E. Layton Avenue	
Greg's True Value	3050	E. Layton Avenue	2002
Guardian Home Exteriors	4401	S. Kansas Avenue	
H & R Block	4698	S. Whitnall Avenue Suite 14	
Hamilton Benchmark, Inc.	1330 and 1340	E. Waterford Avenue	
Harbor Freight Tools	4698	S. Whitnall Avenue Suite 11	
Hardee's	2450	E. Layton Avenue	
Hauke's Floral & More	1700	E. Bolivar Avenue	2004
Hauke's Landscaping/Trucking Inc.	1700	E. Bolivar Avenue	2004
Hungry Man Moving	3770	S. Pennsylvania Avenue Suite 6	
IBCC Industries, Inc	4630	S. Brust Avenue Suite 300 and 400	
In Focus Photography	4160	S. Kinnickinnic Avenue	
new/expanded buisness in 2017 (cut off 3/31/2018)			
new/expanded business in 2016 (cut off 3/31/2017)			
past business of the year recipient			

2018 Business List for Business of the Year Nominations

<u>Name</u>	<u>Address</u>	<u>Street</u>	<u>BOTY Year</u>
Izzy's	3783	S. Kinnickinnic Avenue	
J & L Honing Company	4150	S. Nevada Avenue	
JAW Properties LLC (Beverage Distribution)	4380	S. Kansas Avenue #2	
Jeff Holson	1572 E	E. Bolivar Avenue	
JEM Management LLC	1337	E. Waterford Avenue	
Jewelers Guild LLC	2408	E. St. Francis Avenue	
K.K. Quick Mart (Clark)	4045	S. Kinnickinnic Avenue	
Kaz's Pub	3701	S. Iowa Avenue	
Kelifer LLC (Property development)	4450	S. Whitnall Avenue	
King Case Company	1572 A	E. Bolivar Avenue	
King Pin's	4102	S. Kinnickinnic Avenue	
KM Logistics	4375	S. Kansas Avenue	
L & W Machine Shop	1780	E. Bolivar Avenue	
La Finca Café Y Artesanias	3558	E. Sivyer Avenue	
LA Tan LLC	3088	E. Layton Avenue	
Lakeshore Medical Clinic	2000	E. Layton Avenue	
Lakeside Auto Repair	3901	S. Lake Drive	
Lakeside Centerless Grinding	3559	E. Sivyer Avenue	1997
Lakeside Chiropractic	4058	S. Kinnickinnic Avenue	2016
Lakeside Storage	3775	S. Packard Avenue	
Landry & Steele Logistics	4630	S. Brust Avenue Suite 200	
Langer's Hallmark - Gift Shop	4698	S. Whitnall Avenue Suite 4	
Layton Fruit Market	1838	E. Layton Avenue	2013
Layton Mart Laundry	3044	E. Layton Avenue	
Leibl & Sons Landscaping	1650	E. Bolivar Avenue	
Lenard Tool & Machine Products	3125	E. Allerton Avenue	
Lenard Tool & Machine, Inc.	4480	S. Nicholson Avenue	1989
Level-One Warehouse	3770	S. Pennsylvania Avenue Suite 1	
new/expanded buisness in 2017 (cut off 3/31/2018)			
new/expanded business in 2016 (cut off 3/31/2017)			
past business of the year recipient			

2018 Business List for Business of the Year Nominations

<u>Name</u>	<u>Address</u>	<u>Street</u>	<u>BOTY Year</u>
Liberty Tax Service (WeFile Inc.)	2918	E. Layton Avenue	
Light Panel USA	4417	S. Kansas Avenue	
Light Panel USA	4425/4421	S. Kansas Avenue	
Limback Wellness Center LLC	2918	E. Layton Avenue	
Linear Pump Corporation	1331	E. Waterford Avenue	
Lovely Salon and Spa	3724	S. Kinnickinnic Avenue	
Lynne's Scizzory	4245	S. Packard Avenue	
Mack's Motors & Engine Repair	4224	S. Kinnickinnic Avenue	
Maia Group Inc. dba Shilon Blankets	4392-96	S. Kansas Avenue	
Malek & Associates	3560	S. Iowa Avenue	
Mastec North American, Inc.	1301	E. Waterford Avenue	
MBA Corporation	4388	S. Kansas Avenue	
Meadowlark Coaching	2918	E. Layton Avenue	
Metro PCS	4698	S. Whitanll Avenue Suite 8	
Mid America Steel Drum LLC	3950	S. Pennsylvania Avenue	
Mid City Accessories & Gifts	3046	E. Layton Avenue	
Midwest Dialysis Center	2000	E. Layton Avenue	
Milwaukee Bucks - Training Facility	3501	S. Lake Drive	
Mindpool Inc.	3550	S. Iowa Avenue	
Mondo (private individual - not business)	1572 C	E. Bolivar Avenue	
Neighborhood Storage Solutions	2040	E. St Francis Avenue	
Newell Venture Group	4051	S. Iowa Avenue	
Nikki's Cookies	1775	E. Bolivar Avenue	
Nino's II	3672	S. Kansas Avenue	
Nippon Express USA Inc.	4630	S. Brust Avenue	
Nut-Powered Technologies/Ward Scientific Systems	3775	S. Packard Avenue	
Orchard Street Press	4188	S. Kinnickinnic Avenue	
Owen-Kaye Assoiates, LLC	3546	E. Sivyer Avenue	
new/expanded buisness in 2017 (cut off 3/31/2018)			
new/expanded business in 2016 (cut off 3/31/2017)			
past business of the year recipient			

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<u>Name</u>	<u>Address</u>	<u>Street</u>	<u>BOTY Year</u>
P and C Auto Parts LLC	2520	E. Norwich Avenue	
P.T. Nails	4698	S. Whitnall Avenue Suite 5	
Papa Murphy's Take & Bake Pizza	4698	S. Whitnall Avenue Suite 18	
Parvona Services	2918	E. Layton Avenue	
Paycheck & Title Loans, LLC	3068	E. Layton Avenue	
PDQ Tooling, Inc.	4200	S. Nevada Avenue	1992
Pekar's P&M Liquor Store	3080	E. Layton Avenue	2007
Percussion Services Limited	1572 F	E. Bolivar Avenue	
PETCO	4698	S. Whitnall Avenue Suite 2	
Pettis Martial Arts	2300 B	E. Layton Avenue	
Pick-n-Save	4698	S. Whitnall Avenue Suite 1	
PNC Bank	3545	S. Kinnickinnic Avenue	
Polmax Power Sports	1310	E. Waterford Avenue	
Polonez Restaurant, LLC	4016	S. Packard Avenue	2008
Power Sport Xperience LLC	1310	E. Waterford Avenue	
Quality Candy/Buddy Squirrel	1801	E. Bolivar Avenue	1995
Quality Custom Brokers	4464	S. Whitnall Avenue	
R D Image	2525	E. Crawford Avenue	
R.D Woods Company Inc.	1301	E. Waterford Avenue	
Rail's Inn	2222	E. St. Francis Avenue	
Rain Massage & Wellness	3062	E. Layton Avenue	
RDI Stages	2525	E. Crawford Avenue	
Red Letter Media LLC	4343	S. Kansas Avenue	
Redbar	2245	E. St. Francis Avenue	
Reflections Auto Body (remodeled)	1804	E. Layton Avenue	
Royal Oaks Trucking	1570	E. Bolivar Avenue	
Sahib's Food Mart & Citco Gas	4045	S. Kinnickinnic Avenue	
Saraphino's	3074	E. Layton Avenue	
new/expanded buisness in 2017 (cut off 3/31/2018)			
new/expanded business in 2016 (cut off 3/31/2017)			
past business of the year recipient			

2018 Business List for Business of the Year Nominations

<u>Name</u>	<u>Address</u>	<u>Street</u>	<u>BOTY Year</u>
Schoof's Plumbing	3753	S. Kinnickinnic Avenue	1979
SEKO World Wide	1800	E. Bolivar Avenue	1998
Seminary Office	3501	S. Lake Drive	
Serendipity Salon & Spa	3090	E. Layton Avenue	
Shelter Insurance Agency	4450	S. Whitnall Avenue	
Sheridan Molding & Engineering	1320	E. Waterford Avenue	
Shurclean	4407-09	S. Kansas Avenue	
Shur-Line	4051	S. Iowa Avenue	1970/1993
Snap Logistics	4430	S. Kansas Avenue	
Solution Helpers	3775	S. Packard Avenue Suite B	
South Shore Massage Therapy	3753	S. Kinnickinnic Avenue (2nd floor)	
Southeast Surgical	2000	E. Layton Avenue #260	
Southshore Manor (Golden Living Center)	1915	E. Tripoli Avenue	
Southside Chimney	1621	E. St. Francis Avenue	
St. Ann's Adult Day Care	2801	E. Morgan Avenue	
St. Ann's Intergenerational Day Care	2801	E. Morgan Avenue	
St. Francis Animal Hospital	3805	S. Kinnickinnic Avenue	
St. Francis Auto Salvage	4045	S. Pennsylvania Avenue	
St. Francis Brewery & Restaurant	3825	S. Kinnickinnic Avenue	2014
St. Francis Community Center	3476	E. Howard Avenue	
St. Francis Dental Center	3555	S. Kinnickinnic Avenue	
St. Francis Windsor House	3620	E. Denton Avenue	
St. Luke's Sports & Work Performance Center	2000	E. Layton Avenue	
Standard Forwarding Co., Inc.	1570	E. Bolivar Avenue	
Star Bright Carpet Cleaning	4165	S. Nicholson Avenue	
Steel Farmer LLC	1780	E. Bolivar Avenue	
Subway (sandwich shop)	4698	S. Whitnall Avenue Suite 16	
Sun Lighting Productions Inc.	4376	S. Kansas Avenue	
new/expanded buisness in 2017 (cut off 3/31/2018)			
new/expanded business in 2016 (cut off 3/31/2017)			
past business of the year recipient			

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<u>Name</u>	<u>Address</u>	<u>Street</u>	<u>BOTY Year</u>
Superior Culinary Center	4550	S. Brust Avenue	
Superior Equipment & Supply	4550	S. Brust Avenue	2015
Supreme Meats	4074	S. Kinnickinnic Avenue	1987/1990
Sven's Coffee Roasting	3775	S. Packard Avenue	
Swayz Mexican Grill	4048	S. Packard Avenue	
TechWay LLC	4004	S. Kinnickinnic Avenue	
Telecom Brokerage LLC	3770	S. Pennsylvania Avenue Suite 3	
Tender Touch Grooming	3068	E. Layton Avenue	
The Cake Lady & Petite Pastries	3561	S. Kinnickinnic Avenue	
The Day Break	3701	S. Packard Avenue	
The Landing	2234	E. Layton Avenue	
Them Shirts	1294	E. Waterford Avenue	
Therapeutic Massage Clinic	4058	S. Kinnickinnic Avenue (side)	
Third Ward Records	3770	S. Pennsylvania Avenue Suite 1	
Tobacco City	3046	E. Layton Avenue	
Tobacco Deals	4698	S. Whitnall Avenue Suite 7	
Top Notch Hardwood Flooring Inc.	2704	E. Norwich Avenue	
United Motors LLC	4230	S. Kinnickinnic Avenue	
USA Payday Loans	2320	E. Layton Avenue	
USPS December ONLY	4120	S. Kansas Avenue (Warehouse)	
VACANT	3090	E. Layton Avenue	
VACANT	3770	S. Pennsylvania Avenue Suite 4 and 5	
VACANT	3770	S. Pennsylvania Avenue	
VACANT	3801	S. Kinnickinnic Avenue	
VACANT	3770	S. Pennsylvania Avenue Suite 2	
VACANT	2227	E. St. Francis Avenue	
VACANT	3701	S. Packard Avenue	
VACANT	3062	E. Layton Avenue	
new/expanded buisness in 2017 (cut off 3/31/2018)			
new/expanded business in 2016 (cut off 3/31/2017)			
past business of the year recipient			

2018 Business List for Business of the Year Nominations

<u>Name</u>	<u>Address</u>	<u>Street</u>	<u>BOTY Year</u>
VACANT	4419	S. Kansas Avenue	
VACANT	4698	S. Whitnall Avenue Suite 3	
VACANT	4698	S. Whitnall Avenue Suite 6	
VACANT	4698	S. Whitnall Avenue Suite 12	
VACANT	4698	S. Whitnall Avenue Suite 13	
Vacant - Private	4140	S. Nevada Avenue	
Value Village	3100	E. Layton Avenue	
Victoria's Hair Portraits	3554	E. Sivyer Avenue	
Webster Instruments	1290	E. Waterford Avenue	
William Fenger Legal Services	2820	E. Layton Avenue	
Wingstop	2300	E. Layton Avenue	
Wixon Inc (Sales, marketing customer service)	4550	S. Brust Avenue	1985/2011
Wixon Inc.	1404	E. Bolivar Avenue	1985/2011
Wixon Inc.	1390	E. Bolivar Avenue	1985/2011
Wixon Packaging	1450	E. Bolivar Avenue	1985/2011
Wolf's Cleaners	3809	S. Kinnickinnic Avenue	1973
World Finance Corporation	3070	E. Layton Avenue	
Zayika Foods, LLC	3775	S. Packard Avenue Unit D	
new/expanded buisness in 2017 (cut off 3/31/2018)			
new/expanded business in 2016 (cut off 3/31/2017)			
past business of the year recipient			